



Nashville Superspeedway

JOB TITLE: **Part-Time Ticket Service Representative** (*multiple positions available*)
DIVISION: **Ticketing**
LOCATION: **Nashville Metro (Lebanon, TN)**

Nashville Superspeedway, an elite venue within the Speedway Motorsports portfolio, is seeking those who are looking to gain experience working in sales and service within the sports and entertainment industry. This position will have the ability to play an integral, hands-on role in the growth and enhancement of the Nashville Superspeedway brand in preparation for its annual NASCAR Cup, Xfinity and Truck Series races every June and throughout the year.

Responsibilities:

- Manage, service, and sell through incoming phone calls
- Qualify potential upsell sales opportunities
- Actively and effectively participate in sales campaigns and sales training
- Assist in responding to inbound text line, customer service emails, and provide extraordinary service to fans looking for information
- Maintain accounts of clients and prospects with our CRM system
- Learn and grow your sales and service skills
- Assist with assigned event responsibilities

Basic Qualifications:

- Ability to work well as a good teammate and individually as needed
- Strong communication skills
- Ability to take direction
- Ability to work at least 20 hours per week. Potential for irregular hours including nights and weekends as needed

Interested persons should email resume and letter of interest to: jobs@nashvillesuperspeedway.com with the subject line "Ticket Service Representative."