



Nashville Superspeedway

JOB TITLE: **Ticket Sales Intern** *(multiple positions available)*
DIVISION: **Ticketing**
LOCATION: **Nashville Metro (Lebanon, TN)**

Nashville Superspeedway, an elite venue within the Speedway Motorsports portfolio, is seeking current college students who are looking to gain internship experience working in sales within the sports and entertainment industry.

Responsibilities:

- Manage, service and sell through incoming phone calls
- Prospect and qualify potential sales opportunities
- Actively and effectively participate in sales campaigns and training
- Assist in responding to inbound text line, customer service emails, and provide extraordinary service to fans looking for information.
- Maintain accounts of clients and prospects with our CRM system
- Learn and grow your sales and service skills
- Assist with assigned event responsibilities

Basic Qualifications:

- Ability to work well as a good teammate and individually as needed
- Strong communication skills
- Ability to take direction
- Ability to work irregular hours including nights and weekends as needed

Interns will have the ability to play an integral, hands-on role in the growth and enhancement of the Nashville Superspeedway brand in preparation for its annual NASCAR Cup, Xfinity and Truck Series races every June and throughout the year.

The internship is available in exchange for class credit. Interested persons should email resume and letter of interest to: jobs@nashvillesuperspeedway.com with the subject line "Ticket Sales Intern."